



Dr. Will's 83 Best Ideas on Leadership and Business Success

Over the last couple of decades I have been learning, developing and growing as a person and leader. Here are 83 of some of the best ideas, thoughts and insights I have gathered over the years. Hopefully they will help you grow and help others. Pass it on to others, let's grow together.

1. Everyone is a leader, be a genius one.
2. You can't feel good about me, if you don't feel good about you.
3. Develop others and you will develop as well.
4. There is room at the top for others, lead them to the top with you.
5. Thank people often this reminds you it's about team work.
6. Your personal develop must grow faster than your business.
7. Success is easy, not simple.
8. You can't give what you are not.
9. Do something everyday great or small that moves you forward.
10. Invest quality time thinking about your actions and habits.
11. Genius is not often seen in the beginning.
12. Everyone is not for you, but they still may need to journey with you.
13. If you think leadership is about positions and titles you missed it.
14. Fail to develop and you will fail to be relevant in the future.
15. People are not your pawns, leadership is an honor.
16. Knowledge becomes power when you apply it over and over in your life.
17. A leader will always do, before they ask others to do something.
18. The tangibles for a great business or different than those for personal development.
19. All people have a fear, winners face it anyway.
20. Leaders are not afraid not to know, they are smart enough to surround themselves with people who know.
21. When you raise your value, your raise you earning potential.
22. Position yourself as the "ONE" in your market space.
23. You must have a personal leadership development plan.
24. Enter circles that make you feel small and challenge you.
25. Understand that the practices and methods you use today will be old tomorrow. Be willing to change.
26. Develop a transition plan as soon as possible.

27. Lead yourself out of the way. Your team should not need you every second.
28. Be scared and do it anyway.
29. There is no safety in your comfort zone.
30. Don't try it! Do it with full intention to succeed. If you fail, learn and move on.
31. I will take you 20 years of developing to help someone in 20 minutes.
32. There are always multiple visions working at one time. Your vision, the company's vision and the customer's vision. Meet each one and you are Genius!
33. Write down every idea. File it and review later. Every idea may not be a right now idea.
34. Look for opportunities to encourage people often.
35. Exceed a customer's expectation when solving their problems.
36. The world is a big place, you can be a small business, but think globally.
37. You may not have enough to finish, but you have enough to start, so get started.
38. People in life will disappoint you that is life.
39. Learning to lead you well, will allow you to lead others well.
40. Identify, develop and release your Genius Potential in such a way you leave a mark that cannot be erased.
41. Build your home with as much passion as you build your career or business.
42. True friends are not identified in good times. True friends are found in the worst of times.
43. Do everything opposite of what average people do, so you can live an extraordinary life.
44. Master one area before you try to master every area.
45. Develop yourself not for more money earnings, but to become the best person you can be.
46. If your business gets better, you will get bigger, have the right focus.
47. Love what you do or quit!
48. Ask yourself every day, "Did I do something to make someone else better today?"
49. Releasing your Genius Potential makes the world better in every way.
50. Direct your energy and the resources of your business to serving a niche market.
51. Your health is one of your greatest assets; protect it with your life.
52. Engaging new people, going to new places and implementing best principals will transform your life.
53. The things you really don't want to do may e just the thing you need to do.
54. Your business will not grow without people development.
55. You could quit, but that wouldn't be any fun.
56. Serving your way to greatest is a lasting blueprint for success.
57. Becoming genius is a matter of what you do every day.
58. Find an individual's genius and help them develop that. We are all not equal in genius, but we are able to be genius in our gifting.
59. We are all equal in time, separated by what we do with our time.
60. Read more! Read more! Read more!
61. Never neglect doing the little things that made you a big success.
62. Stay hungry to learn, grow, develop, teach, lead and help others.
63. Five push-ups a day are better than no push-ups.
64. Be you, be genuine, and be authentic every day.
65. The best leaders know how to encourage and correct with grace.
66. Your success is determined by how many people you make better.

67. The more you decide to live from your Genius Potential, the more people will not like you.
Above average living is always ridiculed.
68. The actions you take today are the results you see tomorrow.
69. Respect people because they are human, not because of a title.
70. Customers are not always right, but treat them right anyway.
71. Do something amazing, unique and spectacular at least once a month.
72. Problem solve. This is the easiest way to get recognized.
73. Say I am wrong as fast as you say I was right.
74. Brilliance lives right below dedication and excellence.
75. The more you learn the more you know you don't know enough.
76. Walking in integrity will guard you from walking the wrong way.
77. Your disciplined habits will separate you from the pack.
78. Without passion the longevity of your leadership will be non-existent.
79. Wisdom will be your best friend as a leader.
80. Set high standards and live by them.
81. Make small improvements daily toward bettering yourself.
82. Stay fixed on continued unique service and you will excel in the market place.
83. You owe the world your best, so BE GENIUS!